

Product Name: Motorsport  
Carrier name: Munich Re Syndicate Limited  
Class of business: Motorsport  
Date: Q3 2023

## 1 Manufacturer Information

Munich Re Syndicate Limited and Munich Re Specialty Insurance (UK) Limited are the joint manufacturers for this product as set out in our binding authority agreement and the manufacturer activities are allocated as follows;

Activity	Party Responsible
Product Approval Process	Munich Re Syndicate Limited and Munich Re Specialty Insurance (UK) Limited
Target Market	Munich Re Specialty Insurance (UK) Limited
Product Testing	Munich Re Specialty Insurance (UK) Limited
Product Monitoring & Review	Munich Re Syndicate Limited and Munich Re Specialty Insurance (UK) Limited
Distribution Channels	Munich Re Syndicate Limited and Munich Re Specialty Insurance (UK) Limited
IPIID Development	The activity of IPIID development is not required for UK Commercial Risks

This document is intended to provide a summary of the product, intended target market, product distribution strategy, and the product approval process. It also sets out the outcome of the annual product review and fair value assessment. This document is intended to be used by distributors and not provided to the end customer.

### 1.1 Product Information

- Product Description:** This product is designed to cover physical loss of or damage to competition vehicles, trailers, tools and portable equipment, reasonable costs incurred to minimise damage, general average and salvage charges for which the insured becomes liable following an incident at sea.
- Demands & needs:** This cover has specified limits and excesses but are negotiated on a case-by-case basis in line with the customers demand and needs.  
 A full list of the exclusions is provided in the policy documentation but the key exclusions for this product include;
  - Any storage, transit, activities or events not agreed by Munich Re Specialty Insurance (UK) Limited,
  - Vehicles whilst on any track, circuit, stage, pit lane, pit lane entry or exit or any other entry or exit lane giving access to a track,
  - Third party liability,
  - Terrorism and Sabotage,
  - Depreciation and defective workmanship,
  - Damage to tyres fitted to trailers,
  - Theft from storage locations unless consequent upon forcible and violent entry to or exit from those premises,

Mysterious disappearance or unexplained loss from storage locations,  
Loss or damage that does not result from a sudden identifiable and unintended or unforeseen external fortuitous case,  
Wilful misconduct,  
Loss, damage or expense arising from the absence, shortage or withholding of labour,  
Loss or damage caused by war risks other than whilst the goods are at sea or in the air and  
Other standard market exclusions apply.

- **Target Market:** This product is suitable for commercial race teams.
- **Not intended for:** This product is not suitable for consumer, retail customers.
- **Territorial reach:** United Kingdom including the Channel Islands and Isle of Man. Cover may also be available for subsidiary companies domiciled and risks located outside the above territories subject to internal underwriting guidelines, risk appetite, licensing requirements and sanction regulations.
- **Optional additional cover/extensions:** There are no optional additional covers/extensions provided for this product.

## 1.2 Distribution strategy for this product

- **Sales method:** This product is sold as a standalone product.
- **Advised or non-advised sales:** All our products are sold through Brokers and therefore we expect Brokers to provide the advice to the end customer.
- **Assessment of customer demand and needs:** We expect distributors to have effective assessment processes in place for establishing the customer's eligibility and demands and needs and offering this product only where it is appropriate for the customer's stated demands and needs.
- **Commission:** An assessment of the commission structure for brokers has been carried out and it is deemed to be appropriate and reasonable.

## 1.3 Product Information and Approval Process

In accordance with the FCA's Product Intervention and Product Governance Sourcebook ('PROD') rules, we have completed product reviews and fair value assessments across all of our products. The fair value assessments considered product performance against a number of areas including, but not limited to:

- Conduct Risk MI
- Complaints Data
- Commission Ranges
- Loss Ratios
- Broker Surveys
- Customer Understanding & Support Reviews

We will undertake ongoing product reviews on a yearly basis and any significant or material changes to this product will go through the product approval process again.

## 1.4 Outcome of the Product Review and Fair Value Assessment

As a result of the product governance activities undertaken across this product, we can confirm the following:

- The product remains consistent with the needs of the identified target market
- The product continues to provide fair value
- The intended distribution strategy remains appropriate

Date Fair Value assessment completed	<b>Q3 2023</b>
Expected date of next assessment	<b>Q3 2024</b>