

Product Name: Marine Equipment
Carrier name: Munich Re Syndicate Limited
Class of business: ROV
Date: Q3 2023

1 Manufacturer Information

Munich Re Syndicate Limited and Munich Re Specialty Insurance (UK) Limited are the joint manufacturers for this product as set out in our binding authority agreement and the manufacturer activities are allocated as follows:

Activity	Party Responsible
Product Approval Process	Munich Re Syndicate Limited and Munich Re Specialty Insurance (UK) Limited
Target Market	Munich Re Specialty Insurance (UK) Limited
Product Testing	Munich Re Specialty Insurance (UK) Limited
Product Monitoring & Review	Munich Re Syndicate Limited and Munich Re Specialty Insurance (UK) Limited
Distribution Channels	Munich Re Syndicate Limited and Munich Re Specialty Insurance (UK) Limited
IPID Development	The activity of IPID development is not required for UK Commercial Risks

This document is intended to provide a summary of the product, intended target market, product distribution strategy, and the product approval process. It also sets out the outcome of the annual product review and fair value assessment. This document is intended to be used by distributors and not provided to the end customer.

1.1 Product Information

- Product Description:** This product is designed to provide cover against loss of or damage to the insured's owned or hired in equipment whilst in store, whilst in transit at the operational site and whilst in use.
- Demands & needs:** The cover has specified limits;
 - Anyone vessel, aircraft or conveyance up to a maximum of £12,500,000,
 - Anyone storage location up to a maximum of £15,000,000,
 - Automatic Coverage up to 10% of the total sum insured,
 - Continuing Hiring Charges up to £25,000,
 - Debris Removal up to £5,000,
 - Employee Tools and Equipment up to £5,000,
 - Exhibitions up to £100,000,
 - Increased Costs Incurred up to £50,000,
 - Removal of Wreck up to £250,000,
 - Replacement by Air up to £5,000,
 - Sue and Labour up to 25% of the sum insured of the item lost or damage,
 - Termination of Transit (Terrorism) up to £100,000 and

Tow and Towage Risk up to £250,000.

A full list of the exclusions are provided in the policy documentation but the key exclusions for this product include;

Breakdown of equipment,
Confiscation by Government or Local or Public Authority,
Consequential loss,
Equipment whilst operating downhole,
Loss, fraud, damage or expense caused by delay,
Loss of use or loss of market,
Money,
Road vehicles and
Other Standard market exclusions apply

- **Target Market:** This product is designed for marine equipment owners and operators in various sectors including offshore renewables, marine research, oil and gas, aquaculture telecommunication and the military and leisure sector. This is subject to internal underwriting guidelines and risk appetite.
- **Not intended for:** This product is not suitable for consumers (retail customers).
- **Territorial reach:** Territorial limits are worldwide subject to the War Risks Schedule, licensing requirements and sanction regulations. Countries where cover may not be available include Afghanistan, Belarus, Central African Republic, Chad, Ethiopia, Gulf of Guinea, Iran, Iraq, Lebanon, Libya, Mali, Nigeria, Palestine Territory, Persian Gulf, Russia, Saudi Arabia, Somalia, Syria, Syria, Ukraine and Yemen.
- **Optional additional cover/extensions:** There are no optional additional covers/extensions provided.

1.2 Distribution strategy for this product

- **Sales method:** This product is sold as a standalone product.
- **Advised or non-advised sales:** All our products are sold through Brokers and therefore we expect Brokers to provide the advice to the end customer.
- **Assessment of customer demand and needs:** We expect distributors to have effective assessment processes in place for establishing the customer's eligibility and demands and needs, and offering this product only where it is appropriate for the customer's stated demands and needs.
- **Commission:** An assessment of the commission structure for brokers has been carried out and it is deemed to be appropriate and reasonable.

1.3 Product Information and Approval Process

In accordance with the FCA's Product Intervention and Product Governance Sourcebook ('PROD') rules, we have completed product reviews and fair value assessments across all of our products. The fair value assessments considered product performance against a number of areas including, but not limited to:

- Conduct Risk MI
- Complaints Data
- Commission Ranges

'NMU' is an approved trading name of Munich Re Specialty Insurance (UK) Limited.

Munich Re Specialty Insurance (UK) Limited is registered in England: 01262636, Union, 2-10 Albert Square, Manchester, M2 6LW. Authorised and regulated by the Financial Conduct Authority ([FRN: 310539](#)).

- Loss Ratios
- Broker Surveys
- Customer Understanding & Support Reviews

We will undertake ongoing product reviews on a yearly basis and any significant or material changes to this product will go through the product approval process again.

1.4 Outcome of the Product Review and Fair Value Assessment

As a result of the product governance activities undertaken across this product, we can confirm the following:

- The product remains consistent with the needs of the identified target market
- The product continues to provide fair value
- The intended distribution strategy remains appropriate

Date Fair Value assessment completed	Q3 2023
Expected date of next assessment	Q3 2024